

MLS Area CM

Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	38	53	-28.3%	313	317	-1.3%
Condo/TH Sales	1	4	-75.0%	9	11	-18.2%
Total Sales	39	57	-31.6%	322	328	-1.8%
New Homes Only	--	11	--	37	55	-32.7%
Resale Only	39	46	-15.2%	285	273	+4.4%
Sales Volume	\$21,528,430	\$22,895,660	-6.0%	\$174,057,020	\$130,276,684	+33.6%
New Listings	77	46	+67.4%	423	406	+4.2%
Pending	7	57	-87.7%	22	360	-93.9%
Withdrawn	11	7	+57.1%	37	44	-15.9%
Expired	3	2	+50.0%	11	34	-67.6%
Months of Inventory	1.9	1.8	+6.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$557,107	\$411,761	+35.3%	\$542,448	\$408,985	+32.6%
List Price/SqFt	\$235	\$179	+31.0%	\$219	\$177	+24.1%
Sold Price	\$552,011	\$401,678	+37.4%	\$540,550	\$397,185	+36.1%
Sold Price/SqFt	\$237	\$175	+35.0%	\$220	\$173	+27.5%
Sold Price / Orig LP	100.4%	96.5%	+4.0%	99.7%	95.7%	+4.3%
Days on Market	29	72	-60.2%	35	75	-53.9%

Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$415,000	\$325,000	+27.7%	\$414,950	\$335,000	+23.9%
List Price/SqFt	\$224	\$172	+30.6%	\$200	\$173	+15.5%
Sold Price	\$450,000	\$319,530	+40.8%	\$430,000	\$331,000	+29.9%
Sold Price/SqFt	\$230	\$169	+36.4%	\$198	\$170	+16.2%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	97.0%	+3.1%
Days on Market	7	47	-85.1%	9	48	-81.3%

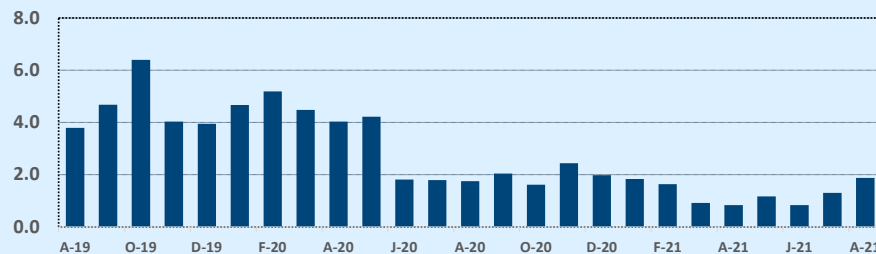
Residential Statistics

Independence Title

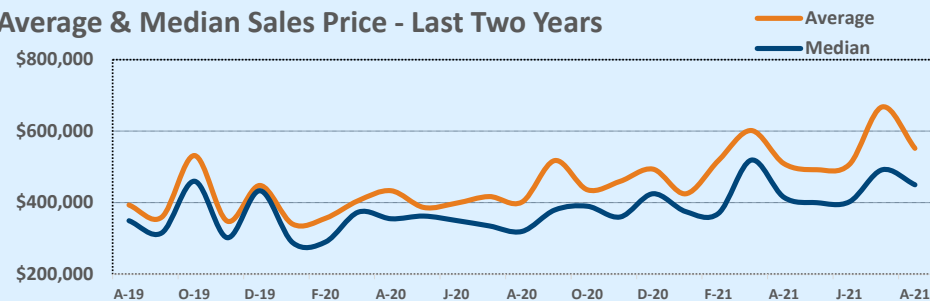
August 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	1	270	5	4	112
\$150,000- \$199,999	--	--	--	10	8	40
\$200,000- \$249,999	3	1	4	30	29	18
\$250,000- \$299,999	4	1	6	34	37	27
\$300,000- \$349,999	7	7	8	53	37	23
\$350,000- \$399,999	7	6	13	44	29	15
\$400,000- \$449,999	8	3	10	35	25	20
\$450,000- \$499,999	4	6	15	24	24	31
\$500,000- \$549,999	8	--	--	22	19	31
\$550,000- \$599,999	7	2	3	28	12	20
\$600,000- \$699,999	7	4	10	34	24	44
\$700,000- \$799,999	3	1	3	18	23	59
\$800,000- \$899,999	--	2	4	16	14	45
\$900,000- \$999,999	6	2	209	13	9	74
\$1M - \$1.99M	12	2	54	50	23	67
\$2M - \$2.99M	--	1	15	6	5	64
\$3M+	1	--	--	1	--	--
Totals	77	39	29	423	322	35

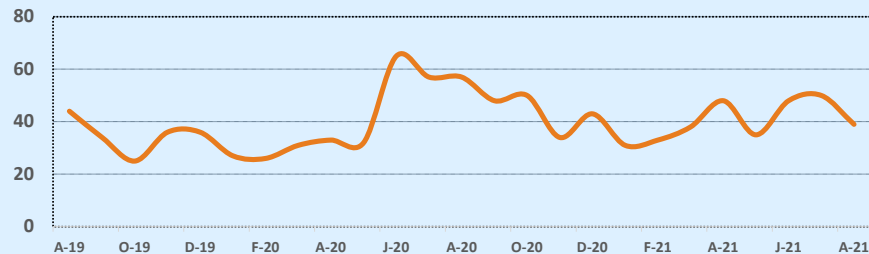
Months of Inventory - Last Two Years



Average & Median Sales Price - Last Two Years



Number of Sales - Last Two Years



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